

SOUTHEASTERN UNIVERSITY

To Whom It May Concern:

Hello, my name is Dane Slaughter – I'm the Director of Facilities for Southeastern University. We are located here in central Florida, and while not a large university, we do have some distinctions that we're very proud of. Our beautiful Mediterranean-style campus encompasses 87 acres nestled between two lakes. We have an enrollment that has more than tripled over the last 10 years and we now have 8 graduate programs. We've had an aggressive building program that has produced 6 new buildings and remodeled 10 existing buildings which has resulted in over 500,000 sq ft of new and improved space. And we also have an athletics program that has captured 12 NCCAA II National Championships since 2003. **But, I didn't write you this letter to talk about us – I actually wanted to introduce and endorse a company called Lexwan because they've been able to save us \$80,000 a year!**

We had started having some pretty big issues with our voice and data carrier and Lexwan said they could help. Although our carrier at the time was one of the largest in the industry, they refused to give us the service and attention we needed. Lexwan brought us a solution that cleaned up the mess for us.

Here are some of the major benefits they provided us:

- They reduced the cost of our long distance from 12 cents (and sometimes 22 cents a minute) to a flat rate of 2.9 cents a minute
- They made it so that we got one bill each month instead of the 15 bills that we had been getting every month just for our voice services!
- They set it up so that we would have verified account code dialing which enabled us to track and bill appropriately to each department
- And best of all, we would save between \$80,000 and \$100,000 a year, or approximately \$250,000 over 3 years. I don't know about the size of your school but this was pretty much a no-brainer for us!

Since making the change our savings have been phenomenal, the conversion process was well scheduled and the minimal hiccups that occurred were solved immediately. The Lexwan team really outperformed our expectations and I would highly recommend you seize the opportunity to see how they can save you time and money like they did for us. They even threw a party in our honor just to demonstrate their appreciation for us as a client which was unexpected and a very pleasant surprise. Check out their website at www.lexwan.com. You won't be disappointed – truly a great experience with great people!

Sincerely,



Dane Slaughter
Director of Facilities for Southeastern University